



GEORGIA ASSOCIATION OF REALTORS® (GREC School #271)

in Conjunction with

NORTHEAST GEORGIA BOARD OF REALTORS®

Presents:

Advanced Listing Skills

(Course code# 68230)

A 3 hour virtual/livestream CE class for our members

Instructor: Rich Levin

Better work with people selling property gets a better price and faster sale for the Seller. At the same time, it creates the best possible relationship for greater cooperation with the Agent. In addition to success for the Seller, this leads to more business for the Agent with Clients who trust the Agent, a win for everyone. Students need to bring a pad of paper for notes.

Date: Tuesday, October 20, 2020

Login: 8:45AM

Class Starts: 9:00AM

Virtual Class via Livestream

(An email with details for the ZOOM classroom will be sent to you the business day before class)

This class is by LIVESTREAM (video-conference) only.

Requirements for participating in a virtual class:

Your device must have a video webcam, microphone, and speakers.
(Students are required to enable video so that we can monitor attendance.)

You need to set up a free Zoom account (<https://zoom.us/>) prior to the class.
(Your free 40-minute account will allow you easy access to our ZOOM Classroom account.)

Students are expected to attend the entire class session (except during the 15-minute break)
just as if they were sitting in a classroom.

After the class, you will be emailed an electronic affidavit and an electronic class evaluation.
To receive CE credit, you must complete both.

A link to participate in the class will be sent to registered students the business day before the class.

**Only 50 spots are available to take the livestream class.
Class is \$15.00 for all Northeast Georgia Board of REALTOR® members
and \$25.00 for all non-members.**

**To register for the class send an email with your name, license # and phone # to
ashleyowens@negboard.com**